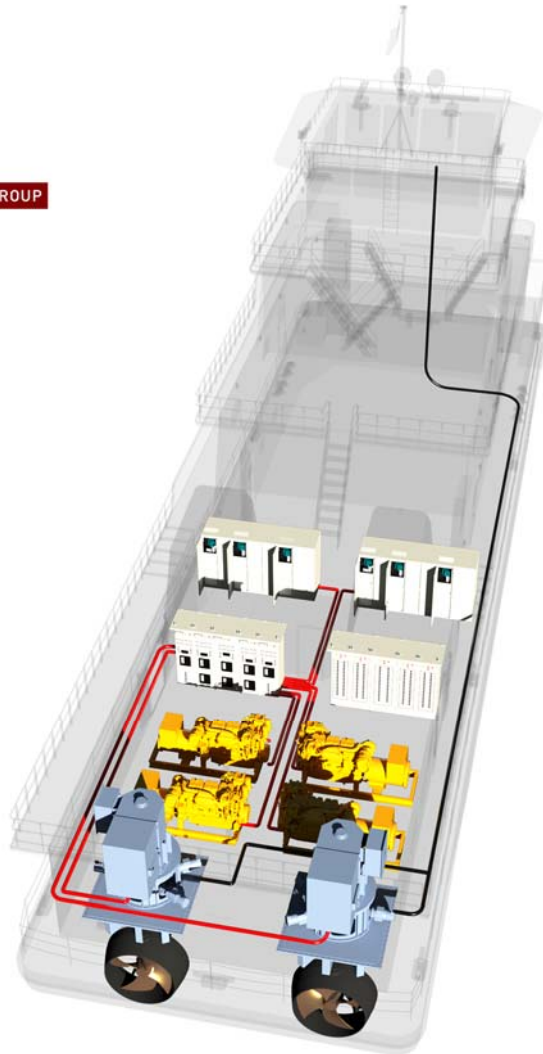


ENERGY STORAGE LIFE CYCLE COST STUDY



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Introduction

Diesel electric propulsion is a concept that uses an electrical power generation plant to deliver power to the propulsion unit. Previous case studies that The Shearer Group, Inc. (TSGI) has produced show reductions in fuel and maintenance costs with such systems. Those improvements can be further enhanced by the addition of an energy storage system to the vessel.

The goal of this case study is to provide a cost benefit analysis of an energy storage system for a vessel owner using a real-world operational profile and case study. It is not a deep dive into all of the aspects and details of an energy storage system. There are many configurations and options available to fit a wide variety of requirements. Naval architects can work with the systems engineers for these manufacturers to determine the best system for a particular application.

Typical Benefits of Energy Storage Systems

For typical marine applications, the use of Lithium Ion batteries (Li-ion) will add spinning reserve, peak shaving, and efficient engine loading to increase the overall efficiency of the vessels. With those system improvements operators will experience an overall reduction in engine hours, fuel consumption, and maintenance costs while improving the responsiveness and reliability of the vessel's propulsion system. These benefits can be realized with a variety of propulsion systems, including both Z-drives and conventional shafted propellers.

Energy Storage System Benefits

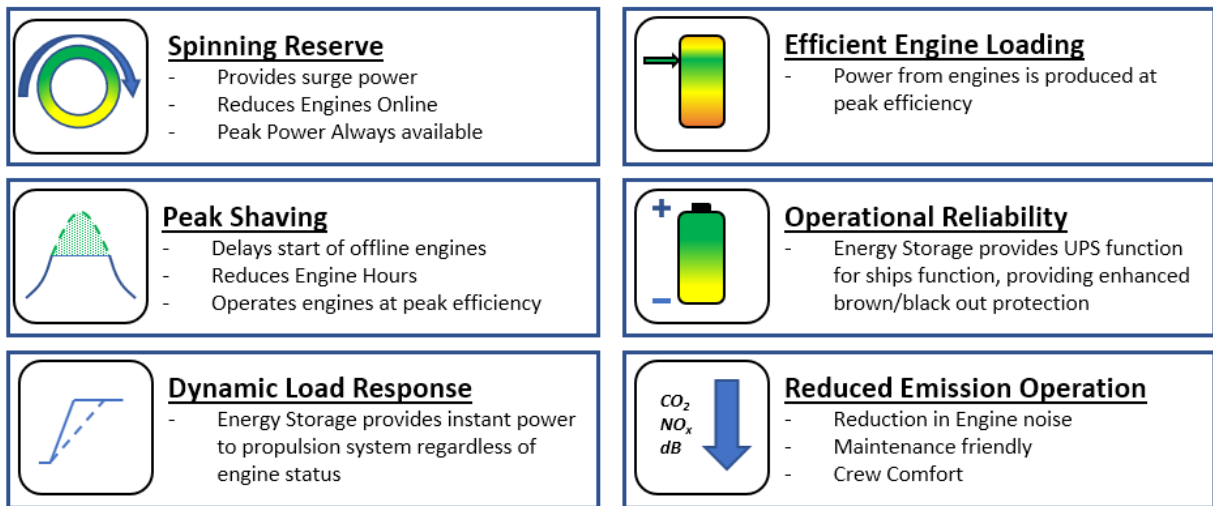


Figure 1 Energy Storage Benefits

Diesel Electric with Energy Storage

A Diesel Electric with Energy Storage (DE/ES) system operates by having the batteries provide power to the grid at all times. With the batteries controlling the power grid, the power management system (PMS) monitors the state of charge on the batteries, discharge rate, and demand loads. The

PMS then manages the generators to provide appropriate power to the grid to keep the batteries properly charged.

The “always online” approach to energy storage provides the best overall system performance. With this set up, throttle response from the propulsion system can be nearly instantaneous. The batteries provide the spinning reserve and dynamic response so the DE/ES system can deliver power even faster than mechanical propulsion systems.

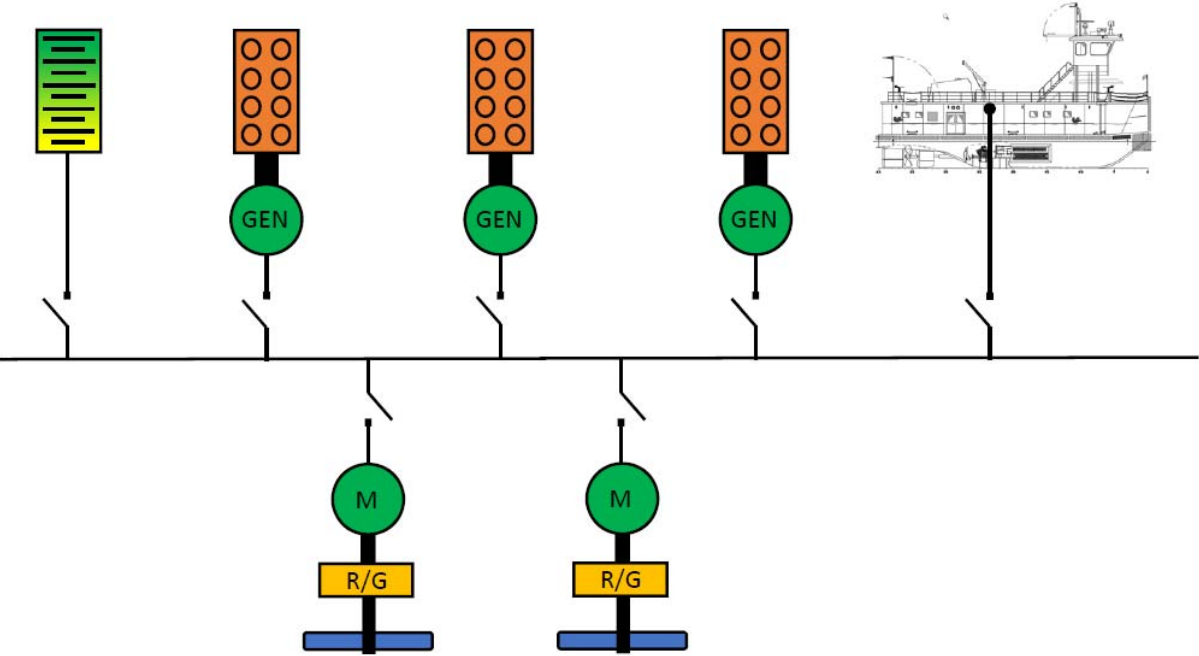


Figure 2 Diesel Electric with Energy Storage (DE/ES)

Hybrid with Energy Storage

Hybrid with Energy Storage (H/ES) systems make use of a mechanically driven shaft line with a power take off and power take in (PTO/PTI) connected to a motor/generator (M/G) set. The M/G set can take power from the ships electrical system and/or energy storage to provide additional power to the propeller shaft. This system is similar to those in modern hybrid cars. A hybrid system such as this can be especially attractive as a retrofit option for existing vessels.

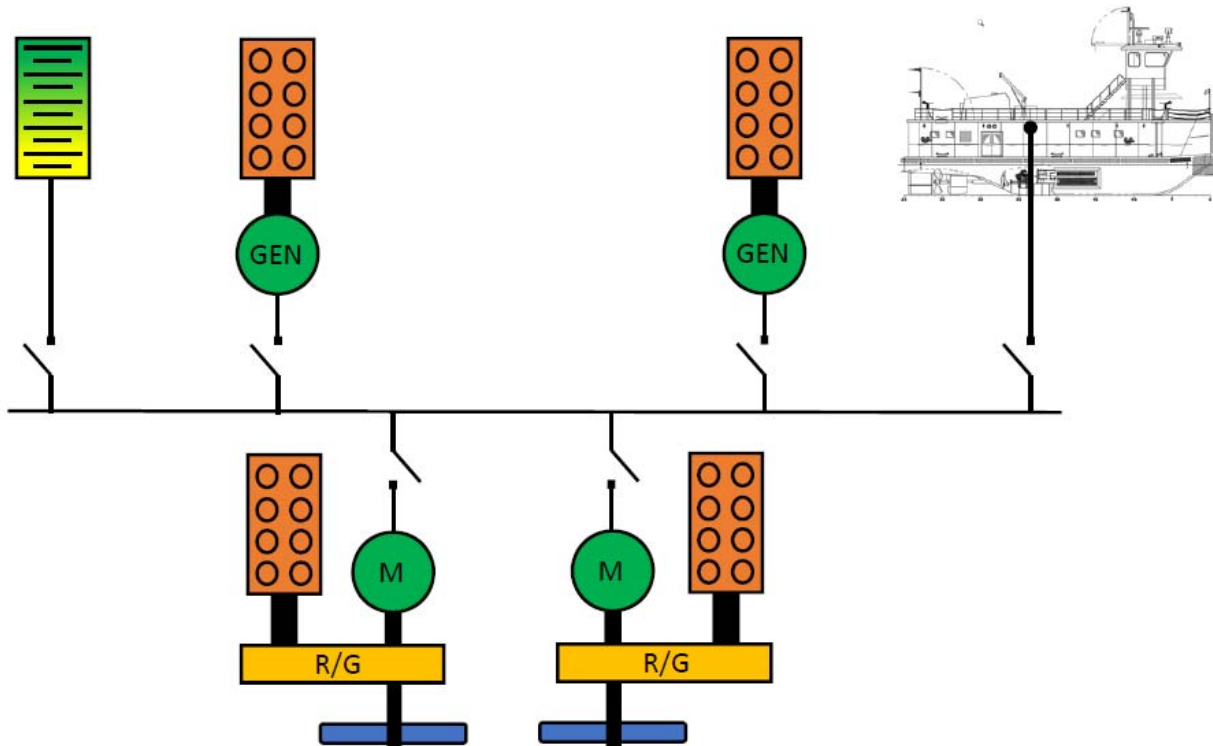


Figure 1: Hybrid with Energy Storage (H/ES)

Life Cycle Cost Analysis

Energy Storage systems should not be considered a one-size-fits-all solution. As with diesel electric propulsion systems, a careful study of a towboat's operational profile should be conducted to determine the operational benefits. Below is a real operational profile used for this case study. This particular vessel is an 1800HP locking river towboat.

Vessel: 1800HP Locking River Towboat:

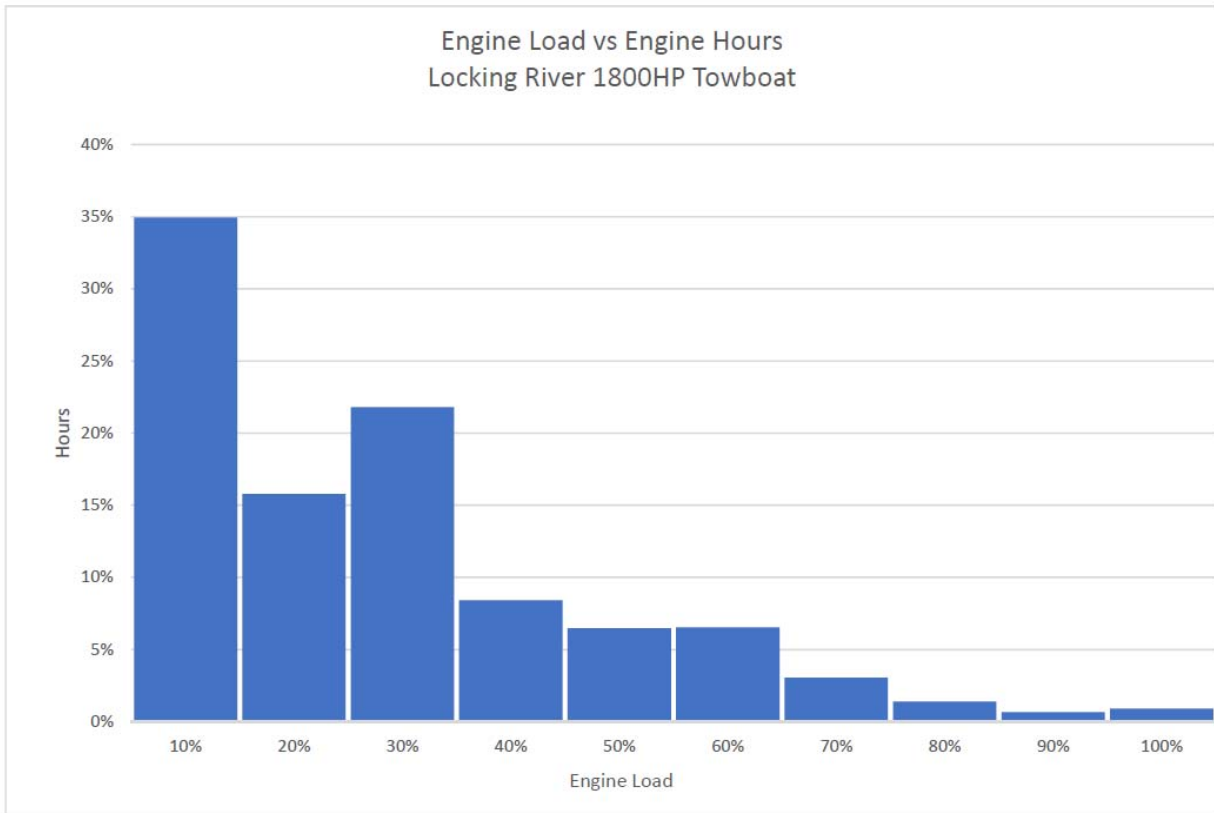


Figure 4: Case Study Operational Profile

Some basic assumptions for the life cycle cost analysis are a 365 day/yr operational tempo with a 40-year vessel life cycle.

Propulsion system comparison:

Mechanical Propulsion	
Prime Movers:	2 x 900HP Tier IV Engines
Generators:	2 x 99kW Generators
Propulsion:	Conventional Shafted

Diesel Electric with Energy Storage	
Generators:	3 x 599kW Tier III Generators
Energy Storage:	300 kWhR
Propulsion:	Conventional Shafted

There are some minor differences in the systems. First, the total brake horsepower of each system is slightly different. The mechanical system has 1800 BHP while the DE/ES has a maximum of 2000 BHP. Another difference is the mechanical-based design has a total of four engines, with two of those engines being required to be EPA Tier IV, while the electrical propulsion design utilizes only three Tier III generators.

The DE/ES system used for these calculations is a DC bus system. The system uses AC generators and AC propulsion motors. However, the main propulsion bus is DC. This provides for a smaller, more reliable system and cost-effective solution.

Capital Cost Comparison (CAPEX):

A DE/ES system does increase the initial capital costs of the towboat. This increase is equal to about \$400k increase in overall construction cost of a typical 1800HP towboat. Most of that increase is due to the costs of the batteries and associated battery equipment.

Mechanical:	Cost/unit	Qty	Total
Prime Mover	\$ 390,000	2	\$ 780,000
Gear Box	\$ 60,000	2	\$ 120,000
Urea System	\$ 50,000	1	\$ 50,000
Generators	\$ 45,000	2	\$ 90,000
		Total:	\$ 1,040,000

DE/ES:	Cost/unit	Qty	Total
Generators:	\$ 125,000	3	\$ 375,000
Gear Box	\$ 60,000	2	\$ 120,000
AC Motor:	\$ 75,000	2	\$ 150,000
Batteries	\$ 300,000	1	\$ 300,000
Propulsion Switchboard	\$ 200,000	1	\$ 200,000
Battery Room Equipment	\$ 125,000	1	\$ 125,000
VFD Drives	\$ 75,000	2	\$ 150,000
		Total:	\$ 1,420,000

Operational Costs (OPEX)

Operational costs are broken down into two categories: Fuel Costs and Maintenance Costs.

Fuel Cost:

A detailed fuel consumption model was run on the operational profile. TSGI's algorithm models various battery sizes, generators, mechanical system performance, and mechanical hybrid systems for comparison and optimization. It uses the actual time data to establish fuel consumption, not an average of engine loads. This results in a more accurate modeling of fuel consumption and system optimization. Calculations were compared with actual fuel consumption data for the profile to validate the methodology.

Annual Fuel Cost Comparison					
System	Fuel	Urea	Total	Delta	
DE/ES	\$ 412,513	\$ -	\$ 412,513	\$ -	0%
Diesel Electric	\$ 490,233	\$ -	\$ 490,233	\$ 77,720	19%
Mechanical	\$ 517,469	\$ 31,048	\$ 548,517	\$ 136,004	33%

For these calculations the following assumptions were made:

1. Fuel Cost: \$2.5/gal
2. Urea Cost: \$3/gal
3. Urea Dosing Rate: 5%

The fuel savings for the DE/ES system is achieved mostly through the functions of peak shaving and efficient engine loading. By using peak shaving and dynamic response, the overall number of engine hours can be reduced. This has a large impact on the maintenance costs, as discussed further below. In this life cycle analysis, the initial capital cost of the DE/ES system are nearly offset in the first year of operations.

Maintenance Costs:

Beyond fuel savings, there are significant reductions in cost on maintenance budgets with the use of energy storage systems.

Annual Engine hours:

	Prime Movers		House Generators	
	Totals Hours/yr	hrs/engine	Totals Hours/yr	hrs/engine
DE/ES	5288	1763	-	-
Diesel Electric	12279	4093	-	-
Mechanical	17520	8760	8760	4380

Using a DE/ES system for this profile results in a 70% reduction in engine hours over the current mechanical version of the same vessel. Adding energy storage to a Diesel Electric version also results in a 50% reduction in engine hour.

The below life cycle maintenance costs are based on the engine hours above with a vessel life cycle of 40 years using manufacturers recommended maintenance schedules.

Life Cycle Maintenance Costs			
Item	DE/ES	DE	Mechanical
Prime Movers	\$ 1,630,168	\$ 3,204,819	\$ 6,003,520
Electric Propulsion Drives	\$ 300,000	\$ 300,000	\$ -
House Generators	\$ -	\$ -	\$ 120,000
Energy Storage System	\$ 800,000	\$ -	\$ -
Life Cycle Maintenance:	\$ 2,730,168	\$ 3,504,819	\$ 6,123,520
Savings:	\$ 3,393,352	\$ 2,618,701	\$ -

Total Life Cycle Cost:

The below calculations assume a 365 day/yr operational tempo over a 40-year life cycle for the studied vessel. As such, they represent a maximum potential life cycle savings for the reviewed profile.

Item	DE/ES	Diesel Electric	Mechanical
Capital Cost	\$ 1,420,000	\$ 1,180,000	\$ 1,040,000
Fuel Costs	\$ 16,500,533	\$ 19,609,333	\$ 21,940,687
Maintenance	\$ 2,730,168	\$ 3,504,819	\$ 6,123,520
Total Life Cycle:	\$ 20,650,701	\$ 24,294,152	\$ 29,104,207
Savings	\$ 8,453,505	\$ 4,810,054	\$ -

Beyond Dollars and Cents

Maritime industries depend on reliable and safe operations. From the smallest towboat to the largest military ship, without a reliable power plant the vessels are a liability. Many of the industries that rely heavily on safe and reliable power, such as ferries and offshore support vessels, have moved to energy storage systems as they represent a significant jump in those areas.

While the fuel and maintenance costs are brought down with the use of peak shaving, reliable operation is enhanced with the spinning reserve and dynamic response characteristics of an energy storage solution. In the event of an engine failure, the batteries provide continuous operations while more power is brought online, effectively acting as an uninterrupted power supply (UPS) for the entire vessel.

Also, such systems can significantly reduce overhaul times. For both the diesel electric and DE/ES systems, replacing a generator performed quicker than replacing a main diesel engine. Depending on an owner's maintenance program, carrying spare units for a vessel becomes easier as all the generators are the same. Once a unit is removed from a vessel, it can be easily overhauled in a shop without impacting the operational tempo for the vessel.

Conclusion

As with any system or technology, a DE/ES system may not be a viable solution for all vessel owners. However, this case study shows savings over the life of the vessel can be significant with a properly designed system.

TSGI recognizes that fuel savings may not return any benefit to the vessel owners depending on contract structure. TSGI expects that the inland market will follow the same pattern that other parts of the marine industry have started to experience, with charterers and commodity owners requesting more fuel efficient vessels instead of just accepting higher fuel surcharges.